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# CASE STUDY Using ProLaw Cloud Hosting to Bring a New Firm Online



## HELM360

### Client Profile

Our client is a newly-established Floridabased law firm serving clients throughout that state. The firm specializes in insurance defense litigation, including Workers' Compensation, Medical Malpractice, Automobile Negligence, Premises Liability, and Construction Litigation.

A small firm, they were operating with an on-premise, home-grown infrastructure (primarily spreadsheets) to track their business data, including timekeeping, billing, WIP, AP/AR, case assignments, etc.

#### They approached Helm360 for:

- A scalable infrastructure that would accommodate remote work.
- A practice management system that would allow them to be more efficient and effective.
- A highly secure legal tech system.

#### WHY THEY HIRED US

A highly cost-effective onshore/offshore hybrid delivery model.



Deep knowledge of ProLaw and other core Thomson Reuters products.



Proven expertise; we have 20+ years of legal tech experience.



Customer service; we listen, we collaborate, and we create solutions that meet our clients' needs.



Creative IT solutions tailored specifically to our clients' situations, timelines, and budget.

### Our Solution

Through combining our consultants' in-depth knowledge of ProLaw with expertise in cloud hosting solutions, we created a cloud-based infrastructure in which the client could host their ProLaw application,

The ProLaw Cloud Hosting services that Helm360 provided were easily scalable and highly agile, including virtual desktop access. The system included a two-step verification process, ensuring the firm optimum security regardless of their device or location.

We completed their cloud infrastructure by setting up Office 365 for all users.

### The Results

- 4-day turnaround; in less than a week, they were fully operable!
- Our rapid deployment and configuration kept the project on budget.
- Our in-depth understanding of ProLaw and its business context helped the firm understand and capitalize on its capabilities quickly.
- Our enhanced security and compliance capabilities gave the client peace of mind.
- Our flexible pricing, integration, and delivery model produced a system that will easily scale as the firm grows.



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